

SALE

REPUTABLE CONSIGNMENT STORE - W/LOYAL CUSTOMER BASE

Reputable Consignment Store - w/Loyal Customer Base Billings , MT 59102



SALE PRICE

\$90,000

Erik Caseres

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PROPERTY HIGHLIGHTS

- Highly reputable and well-established consignment store in the heart of Billings, Montana.
- Features a thriving bridal section with a curated selection of lightly used wedding dresses and bridal gowns, perfect for budget-conscious brides seeking elegance.
- Strong and loyal customer base that appreciates consistent quality and stylish offerings.
- Over 2,000 consignees contribute to a constantly updated and diverse inventory.
- Prime high-traffic location, making it a well-known destination in the Billings community.

OFFERING SUMMARY

Sale Price: \$90,000

LOCATION DESCRIPTION

Reputable consignment Store with Loyal Customer Base For Sale

This well-established, highly reputable consignment store is located in the heart of Billings, Montana. Specializing in upscale, trendy women's clothing and accessories, it's known for a carefully curated collection of high-end fashion. A standout feature of the store is its thriving bridal section, offering a beautiful selection of lightly used wedding dresses and bridal gowns, ideal for brides seeking elegance at a fraction of the original cost.

In addition to women's fashion, the store also caters to men with a dedicated section of quality men's clothing and accessories. Its commitment to quality is unmatched—each product is meticulously inspected, with only those meeting high standards accepted. This dedication has built a loyal customer base that values the consistent quality and stylish offerings.

With over 2,000 consignees contributing to the ever-evolving inventory, this business is a leading destination for fashion-forward shoppers. Its long-standing reputation and high-traffic location make it a staple in the Billings community, celebrated for offering quality, style, and unbeatable value.

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PROFESSIONAL BACKGROUND

Erik Caseres worked as a professional in the petroleum industry for 18 years before transitioning into Commercial Real Estate full time. He served in top-level leadership positions within Phillips 66, an organization that consistently ranks within the Fortune 500's top 50 performers. Erik received a Bachelor of Applied Science Degree in Energy Management from Bismarck State College. Throughout his career, Erik became acutely aware of the reality that people are an organization's most important asset. He, therefore, proceeded to adopt a servant-leadership mindset, which consistently produced higher performing teams. Erik's proven track record of managing successful groups resulted in him being hand-selected to administer leadership training to front-line supervisors across multiple states and business units within his former organization.

While still working in the petroleum industry, Erik began to venture into real estate investing. He and his wife, Elyse, purchased their first home at the age of twenty-two. They performed a live-in flip and several years later, traded the home for a house that could better accommodate their growing family. The equity generated from these first homes eventually allowed the couple to purchase a vacation rental which was located just outside of Joshua Tree National Park. The success of this asset prompted the purchase of additional vacation rental properties in tourist markets in Southern Utah and Eastern Montana. Today, Erik's portfolio includes a combination of single-family vacation rental homes as well as long-term rental units in both the single family and multi-family classes. Erik proves to be a huge asset to his clients because he understands the challenges and opportunities of owning and investing in real estate.

Erik made the decision in 2023 to exit the petroleum industry to join Coldwell Banker Commercial CBS. As a former high-ranking member of an organization in the manufacturing industry, coupled with his experience in real estate investing, Erik brings a unique perspective to the Coldwell Banker Commercial team. At CBC, Erik specializes in industrial, manufacturing, business and multifamily transactions including buying, selling, and leasing of commercial real estate.

Erik is a devoted husband and father to six children. Together, the family enjoys visiting National Parks (where their vacation rentals are strategically located) to hike and spend quality time together. Erik and Elyse also homeschool their school-age children and spend a good deal of time shuttling the kids to ballet, rock climbing and the many other after-school classes that the kids are actively involved in.

Erik leverages his background in leadership and his experience in facilitating servant-leadership style training, to ensure that his clients always have a positive experience when conducting any type of commercial real estate transaction. As a result, Erik is the perfect agent for all of your shop/warehouse, business and multifamily needs!

CBS

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