

SALE

AWARD WINNING CRAFT DISTILLERY

Award Winning Craft Distillery Billings , MT 59102



SALE PRICE

\$590,000

Erik Caseres

406 861 4742

erik@cbcmontana.com

Nathan Matelich, CCIM

406 781 6889

nathan@cbcmontana.com

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Billings, MT 59102



BUSINESS DESCRIPTION

Award Winning Craft Distillery Business For Sale

Discover an exceptional opportunity to own a renowned grain-to-glass craft distillery positioned in the premium and ultra-premium market segments of the spirits industry. Located in Billings, MT, this distinguished distillery leverages its prime location to source superior quality grains from local Montana farms, ensuring top-tier ingredients in every batch. With a complete on-site production process, the distillery crafts award-winning spirits that rival the best in the world.

This is an unparalleled chance for any aspiring distiller looking to elevate their craft to the next level. This sale includes everything needed to become fully immersed in the world of professional distillery operations. What are you waiting for? Seize this amazing opportunity to build a brand that is quickly becoming a favorite amongst Montana produced spirits!

Don't miss out on this rare opportunity to own a premier craft distillery with a solid reputation and a bright future. Contact us today for more information and to arrange a private viewing.

PROPERTY HIGHLIGHTS

- Advanced 300-liter hand-hammered copper still designed by Arnold Holstein of Markdorf, Germany.
- State-of-the-art distillation system with a 16-plate column.
- Comprehensive equipment list including 1000-liter fermenters and finishing tanks from Bavarian Brewing, boilers, reverse osmosis water filtration system, glycol tanks, hot liquor tank, and barrel racking.
- Established multi-state distribution network.
- Asset acquisition includes products in process and finished goods.
- Executive Summary: This thriving distillery offers a robust infrastructure and a proven track record of producing high-quality, award-winning spirits. Its advanced equipment and strategic location provide a unique competitive edge, making it a valuable acquisition for anyone looking to enter or expand in the craft spirits industry.

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EXECUTIVE SUMMARY

Award Winning Craft Distillery Billings , MT 59102

Executive Summary		
Raw Material	\$	958.00
Finished Goods	\$	16,864.00
Aging Product Present Value	\$	390,175.00
Discount Rate		42%
Adjusted Value for Sale	\$	226,301.50
Fixed Assets	\$	117,499.00
Taproom Furniture & equipment	\$	12,165.98
Production Equipment	\$	365,185.00
Trademark Intellectual property	\$	40,000.00
Market Price	\$	778,973.48

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ERIK CASERES

Comm Sales Associate

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PROFESSIONAL BACKGROUND

Erik Caseres worked as a professional in the petroleum industry for 18 years before transitioning into Commercial Real Estate full time. He served in top-level leadership positions within Phillips 66, an organization that consistently ranks within the Fortune 500's top 50 performers. Erik received a Bachelor of Applied Science Degree in Energy Management from Bismarck State College. Throughout his career, Erik became acutely aware of the reality that people are an organization's most important asset. He, therefore, proceeded to adopt a servant-leadership mindset, which consistently produced higher performing teams. Erik's proven track record of managing successful groups resulted in him being hand-selected to administer leadership training to front-line supervisors across multiple states and business units within his former organization.

While still working in the petroleum industry, Erik began to venture into real estate investing. He and his wife, Elyse, purchased their first home at the age of twenty-two. They performed a live-in flip and several years later, traded the home for a house that could better accommodate their growing family. The equity generated from these first homes eventually allowed the couple to purchase a vacation rental which was located just outside of Joshua Tree National Park. The success of this asset prompted the purchase of additional vacation rental properties in tourist markets in Southern Utah and Eastern Montana. Today, Erik's portfolio includes a combination of single-family vacation rental homes as well as long-term rental units in both the single family and multi-family classes. Erik proves to be a huge asset to his clients because he understands the challenges and opportunities of owning and investing in real estate.

Erik made the decision in 2023 to exit the petroleum industry to join Coldwell Banker Commercial CBS. As a former high-ranking member of an organization in the manufacturing industry, coupled with his experience in real estate investing, Erik brings a unique perspective to the Coldwell Banker Commercial team. At CBC, Erik specializes in industrial, manufacturing, business and multifamily transactions including buying, selling, and leasing of commercial real estate.

Erik is a devoted husband and father to six children. Together, the family enjoys visiting National Parks (where their vacation rentals are strategically located) to hike and spend quality time together. Erik and Elyse also homeschool their school-age children and spend a good deal of time shuttling the kids to ballet, rock climbing and the many other after-school classes that the kids are actively involved in.

Erik leverages his background in leadership and his experience in facilitating servant-leadership style training, to ensure that his clients always have a positive experience when conducting any type of commercial real estate transaction. As a result, Erik is the perfect agent for all of your shop/warehouse, business and multifamily needs!

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406.656.2001

Erik Caseres

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Billings , MT 59102



NATHAN MATELICH, CCIM

Broker/Owner/CCIM

nathan@cbcmontana.com

Direct: 406.781.6889 | Cell: 406.781.6889

MT #RRE-RBS-LIC-45092

PROFESSIONAL BACKGROUND

Nathan grew up in Great Falls, MT and has spent most of his life taking advantage of the amazing outdoor activities that Montana has to offer - camping, boating, fly fishing, skiing and everything in between. He got a bacehlor's degree in Biochemistry from Loras College in Dubuque, IA and then completed an MBA in both Finance & Health Care Administration in Chicago. During this time he had the opportunity to work for a Fortune 500 company, teach a masters level business course, help an international Electronic Medical Records company expand its sales/operations to the US, started investing in multi-family real estate in 2009, became an energy efficiency specialist and helped grow a utility cost reduction company's sales/operations footprint from 1 state to now servicing all 50 states + Canada.

When he isn't spending time with his wife and 4 kids camping/fly fishing or on a ski hill, Nathan tries to stay involved in his local community by staying active at his church and attending business networking events to see how he can be a resource to other small business owners.

Nathan joined Coldwell Banker Commercial in 2015 after realizing that his true passion is real estate. Nathan became a partner at Coldwell Banker Commercial CBS in January 2018 where he has consistently been a top producer earning the Bronze Circle of Distinction in 2019 & 2020, the Platinum Circle of Distinction in 2021 and the Gold Circle of Distinction in both 2022 & 2023, selling over \$50 million of commercial real estate. In 2022, Nathan earned his CCIM designation which is the equivalent of a Masters in Commercial Real Estate and remains the gold standard for commercial real estate professionals. CCIM's are experts at minimizing your risk, maximizing your ROI, and optimizing the value of your real estate.

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Besides being passionate about Real Estate, Nathan is also passionate about helping others succeed. He wrote and published a book sharing his secret to success - "Unknown to Unstoppable: A Commercial Real Estate Broker's Guide to Dominating Your Market".

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