

## \$3,396,000 | 4.6% CAP RATE

- > 10-YEAR CORPORATE NET LEASE WITH 7% RENT **INCREASES EVERY 5 YEARS** 
  - NASDAQ: "SBUX", Rated BBB+ by S&P
- > HIGH TRAFFIC LOCATION
  - Over 36,000 cars per day (AADT)
  - > 54,500 residents live within a 3 mile radius
- > CENTRAL LOCATION

OPEN

- 4 blocks from the Holiday Village Mall, Target and Albertsons
- > 10 blocks from Benefis Health System East Campus
- > 5 grade schools, 1 high school and 2 universities within 1 mile radius
- Additional Income from Billboard on property



KYLE SCHLICHENMAYER, CCIM



## DISCLAIMER

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### **INVESTMENT SUMMARY**

ADDRESS	1626 10 <sup>th</sup> Ave S, Great Falls, MT 59405		
PRICE	\$3,396,000		
CAP RATE	4.6% on Starbucks Lease		
EFFECTIVE CAP RATE	4.64% with Billboard rent		
NOI	\$152,000 (Starbucks Rent) \$5,500 (Billboard Rent) \$157,500 Total		
TERM	10 Years		
	7% increase every 5 years on Starbucks Lease		
	YEAR	RENT	
	1-5	\$152,000	
	6-10	\$162,400	
RENTAL INCREASES	11-15 (option 1)	\$174,024	
	16-20 (option 2)	\$186,206	
	21-25 (option 3)	\$199,240	
	26-30 (option 4)	\$213,187	
YEAR BUILT	2022		
BUILDING SF	2,400		
LOT SF	26,005		
LEASE TYPE	Net, with Tenant responsible for taxes, insurance, maintenance, excluding roof, structure and parking lot		

#### CORPORATE NET LEASE TO HIGH QUALITY, INVESTMENT GRADE, SINGLE-TENANT ASSET

- Leased to Starbucks for ten (10) years, plus four (4), five (5) year renewal options
- > 7% Rental increases every five (5) years, including initial term and renewal options
- Investment Grade Tenant, rated "BBB+" by Standard & Poor's
- Starbucks Corporation (NASDAQ: "SBUX") is the world's premier coffee company with over 33,000 locations and over \$29 Billion in consolidated net revenue for 2021
- Brand new, 2022, construction with dedicated Drive-Thru

#### **HIGH TRAFFIC LOCATION**

- > Highest traffic counts in Great Falls with over 36,000 cars per day (AADT)
- Located at the SWC of 10<sup>th</sup> Ave S and 17<sup>th</sup> St S
- Prime retail corridor with close proximity to major retailers
- Within a 3 mile radius of the site, there are 54,500 people living in 23,900 households that have an average household income of \$72,000

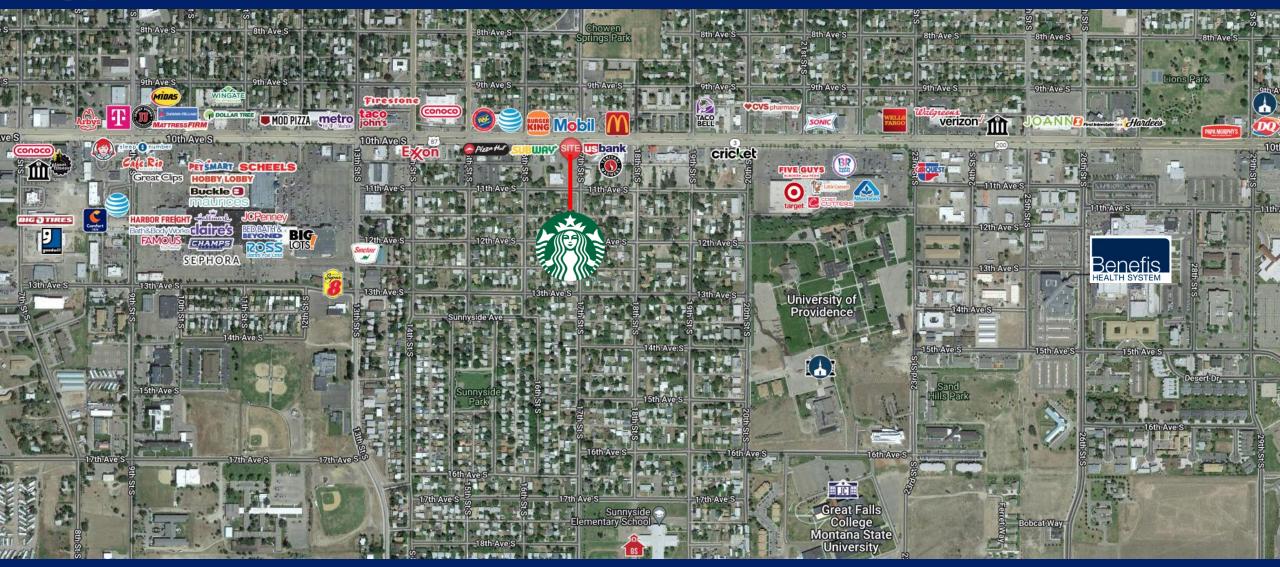
#### CENTRAL LOCATION NEAR MAJOR RETAILERS AND COMMUNITY HUBS

- 4 blocks east of The Holiday Village mall who is home to over 30 retailers including Scheels, Ross Dress For Less, Pet Smart, Hobby Lobby and Bed Bath & Beyond
- 4 blocks west of Target and Albertsons
- Roughly 10 blocks west of Benefis Health System East Campus which has over 470 patient beds
- Within a 1 mile radius, there are 2 private grade schools, 3 public grade schools (over 1,000 total students), Great Falls High School (1,480 students), University of Providence (480 undergraduates) and Great Falls College (1,218 students)

#### ADDITIONAL INCOME THROUGH BILLBOARD LEASE ON PROPERTY

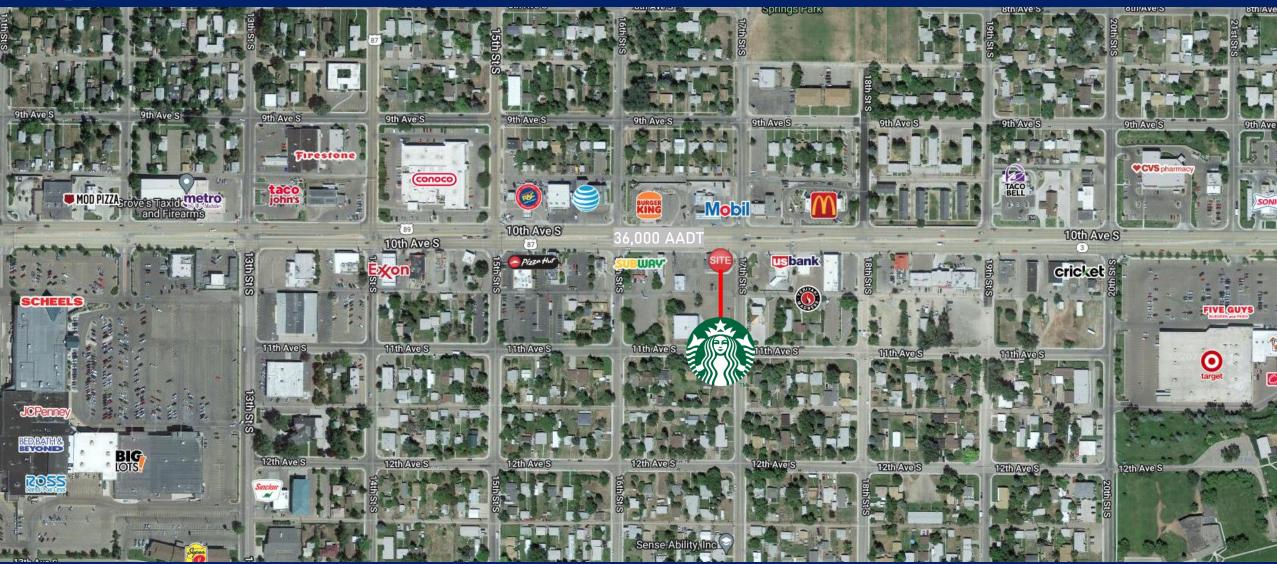
\$5,500/Year in billboard income

## **AERIAL**



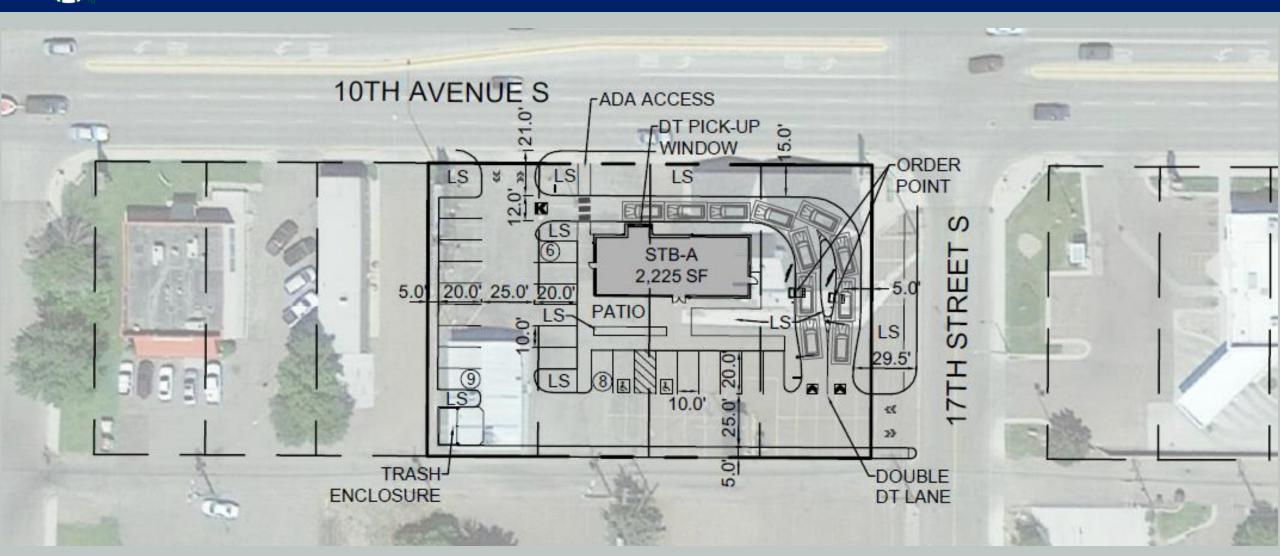
d@cbcmontana.com

## **AERIAL**





## SITE PLAN





## LEASE ABSTRACT & **TENANT SUMMARY**

#### TENANT SUMMARY

Starbucks Corporation (NASDAQ: "SBUX") is the premier roaster, marketer, and retailer of specialty coffee in the world, operating more than 33,000 locations in 80 countries. Starbucks also sells a variety of coffee and tea products and licenses it trademarks through other channels, such as licensed stores, grocery, and national foodservice accounts. In addition to the flagship Starbucks Coffee brand, Starbucks also sells goods and services under the Teavana, Tazo, Seattle's Best Coffee, Evolution Fresh, La Boulange, and Ethos brand names.

On August 27, 2018, Starbucks and Nestle closed a \$7.15 billion licensing deal, giving Nestle the rights to market, sell and distribute Starbuck's packaged coffee and tea around the world. The licensing arrangement includes the rights to market everything from whole bean coffee to portioned coffee pods for each brand owned by Starbucks. The agreement significantly strengthens Nestle's coffee portfolio in the North American premium roast and ground and portioned coffee business. It also unlocks global expansion in grocery and foodservice for the Starbucks brand, utilizing the global reach of Nestle. Starbucks CEO Kevin Johnson said the Nestle deal opens the door for the restaurant chain to reach a global scale in the retail sector as well. "This global coffee alliance with Nestle is a significant strategic milestone for the growth of Starbucks," Johnson said in a statement. "Bringing together the world's leading coffee retailer, the world's largest food and beverage company, and the world's largest and fast growing installed base of at-home and single-serve coffee machines helps us amplify the Starbucks brand around the world while delivering long-term value creation for our shareholders."

For more information, please visit www.starbucks.com

**TICKER** NASDAQ: "SBUX" # OF LOCATIONS 33,000+

**REVENUE** \$29B **HEADQUARTERS** SEATTLE, WA

#### LEASE ABSTRACT

TENANT	Starbucks Corporation		
ADDRESS	1626 10 <sup>th</sup> Ave S, Great Falls, MT 59405		
RENT COMMENCEMENT	Q3/Q4 2022		
LEASE EXPIRATION	Last day of 10 <sup>th</sup> Lease Year		
RENEWAL OPTIONS	Four (4) renewal options of five (5) years each		
	7% increase every five (5) years	RENT	
	1-5	\$152,000	
	6-10	\$162,400	
RENTAL INCREASES	11-15 (option 1)	\$174,024	
	16-20 (option 2)	\$186,206	
	21-25 (option 3)	\$199,240	
	26-30 (option 4)	\$213,187	
REAL ESTATE TAXES	Tenant shall pay Landlord, as additio Share of Real Property Taxes	nal rent, Tenant's Pro Rata	
INSURANCE	Tenant shall pay to Landlord, as additional rent, Landlord's Insurance		
REPAIR & MAINTENANCE	Tenant, at Tenant's expense, shall keep the Premises, Building and Property in good order and repair		
MAINTENANCE BY LANDLORD	Landlord shall maintain the roof, structure and parking lot		
RIGHT OF FIRST REFUSAL	No		



#### LOCATION

The property has a high-visibility location at the SWC of 10<sup>th</sup> Ave S and 17<sup>th</sup> St S (36,000+ AADT on 10<sup>th</sup> Ave S). The site features an excellent location with close proximity to residential neighborhoods, a main retail corridor and community hubs. There are 54,500 residents living within a 3 mile radius of the property.

The property benefits from its location near a major hospital, two universities, 5 grade schools, 1 high school and many retailers. Scheels, Ross Dress For Less, Pet Smart, Hobby Lobby, Bed Bath & Beyond, Target, Albertsons and many more are in close proximity, promoting crossover shopping to the property.

#### **ACCESS**

Access from 10th Ave S and 17th St S

#### TRAFFIC COUNTS

36,902 AADT (10th Ave S and 15th St S)

#### **PARKING**

22 parking stalls, including 2 handicap stalls

#### YEAR BUILT

2022

#### **NEAREST AIRPORT**

**Great Falls International Airport** 

## **PROPERTY OVERVIEW**





2022 YEAR BUILT



36K TRAFFIC COUNT (AADT)



International



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## AREA OVERVIEW

Situated on the banks of the Missouri River east of the Rocky Mountain foothills, Great Falls is a Top 15 small city for business and one of the nation's most livable communities. The region is defined by great schools, safe neighborhoods, excellent health care, diverse arts and entertainment, outdoor recreation in every direction and the stunning Montana landscape. The diverse economy includes a mix of home-grown businesses and national brands across food/bio/agricultural processing, steel fabrication, energy, Air Force, logistics, and back office/call center operations.

Great Falls is located in Central Montana along the Interstate 15 Canamex Corridor between Calgary and Salt Lake City. Great Falls has 24/7 customs, a foreign trade zone, and a category 1 all-weather international airport. Great Falls offers a new BNSF-certified rail industrial park, custom workforce training across office and industrial skillsets, and an array of economic development incentives.

Great Falls prides itself on being a welcoming, friendly and accepting community to the 80,000+ people that live in Cascade County. Because Great Falls is anchored by Malmstrom Air Force Base and multiple higher-education institutions, it means that a steady stream of new residents from across the nation and globe come to live and work in Great Falls and enrich the community's culture.

All information on this slide is provided by Grow Great Falls and Live In Great Falls Montana

### MAJOR EMPLOYERS IN GREAT FALLS, MT

ADF INTERNATIONAL
ALBERTSONS
ALLUVION HEALTH

**BENEFIS HEALTH SYSTEM** 

**CENTENE CORPORATION** 

CITY OF GREAT FALLS

**EASTERSEALS GOODWILL** 

**GREAT FALLS CLINIC** 

**LOENBRO** 

MALSTROM AIR FORCE BASE

UNIVERSITY OF PROVIDENCE

**WALMART** 

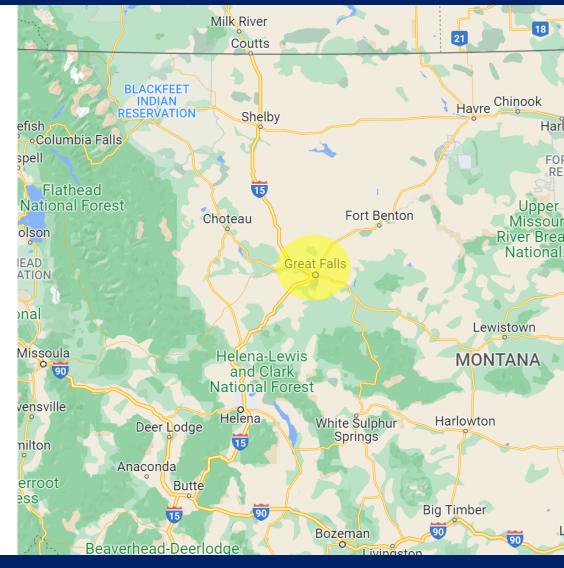
**GREAT FALLS PUBLIC SCHOOLS** 

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## **DEMOGRAPHIC PROFILE**

2021 SUMMARY	1 MILE	3 MILES	5 MILES
Population	13,180	53,276	66,166
Households	6,143	23,894	29,115
Families	3,045	13,489	17,483
Avg Household Size	2.04	2.18	2.28
Owner Occupied Housing Units	2,545	13,204	16,838
Renter Occupied Housing Units	3,599	10,690	12,278
Median Age	37	40.1	38.9
Avg Household Income	\$46,766	\$61,465	\$64,444
2026 ESTIMATE	1 MILE	3 MILES	5 MILES
2026 ESTIMATE Population	<b>1 MILE</b> 13,204	<b>3 MILES</b> 57,370	<b>5 MILES</b> 68,597
Population	13,204	57,370	68,597
Population Households	13,204 6,188	57,370 24,059	68,597 29,418
Population Households Families	13,204 6,188 3,035	57,370 24,059 13,464	68,597 29,418 17,542
Population  Households  Families  Avg Household Size	13,204 6,188 3,035 2.03	57,370 24,059 13,464 2.17	68,597 29,418 17,542 2.27
Population  Households  Families  Avg Household Size  Owner Occupied Housing Units	13,204 6,188 3,035 2.03 2,623	57,370 24,059 13,464 2.17 13,591	68,597 29,418 17,542 2.27 17,392



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